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For Immediate Release

Mouser and Dell OEM Solutions Sign Distribution Agreement

NPI Leader to Stock Dell Edge Gateways for IoT Networks

September 12, 2016 – [Mouser Electronics](#), Inc. has signed a distribution agreement with [Dell OEM Solutions](#), which combines Dell’s portfolio, a rich partner ecosystem, deep vertical and domain expertise, and a collaborative approach to provide end-to-end [Internet of Things](#) (IoT) solutions.

[Dell’s IoT product line](#) available from Mouser Electronics features the company’s first purpose-built industrial PC products, the [Dell Edge Gateway 5000 Series](#). The 5000 Series is designed to aggregate, secure and relay data from diverse [sensors](#) and equipment. The Intel® Atom™ processor provides capacity to perform local analytics so only meaningful information is sent to the next tier, which could be another gateway, the datacenter or the cloud. This minimizes consumption of expensive network bandwidth and reduces overall solution latency.

Unlike PCs and servers, the Dell Edge Gateway 5000 Series can attach to a wall or DIN rail in commercial and [industrial](#) environments. Engineered with an industrial-grade form factor and fanless, solid-state design, the gateways can reliably run 24/7 with long life at extended [temperatures](#), in addition to withstanding the higher levels of humidity and dust typical of industrial environments. Engineers can connect broadly with the physical world using gateways, bridging both legacy systems and modern sensors to the internet. With the right physical I/O and Dell’s certified ISV middleware, engineers can aggregate and normalize virtually any data source, ranging from industry-standard protocols such as BACNet, Modbus and CANbus, to modern [wireless mesh networks](#) like ZigBee and 6LoWPAN.

“Dell OEM Solutions’ exceptional selection of powerful Edge Gateway embedded box PCs offers an exciting addition to the Mouser Electronics product portfolio,” said Jeff Newell, Senior Vice President of Products, Mouser Electronics. “Mouser is committed to providing the forefront of embedded and IoT products to our engineering community, and this distribution agreement is a huge win for Mouser and our customers.”

“We are excited to begin this successful partnership with Mouser Electronics, a recognized, industry-leading distributor.” said Ron Pugh, Executive Director, OEM Sales, Dell. “Mouser’s strength in distribution, renowned service, and high-speed delivery system will help Dell OEM Solutions broaden our customer base.”

In addition to the Dell Edge Gateway 5000 Series, Mouser is also stocking power and communications accessories from Dell, including power adapters, mounts, and WWAN and WLAN antennas.

To learn more, visit <http://www.mouser.com/dell/>.

With its broad product line and unsurpassed customer service, Mouser caters to design engineers and buyers by delivering What's Next in advanced technologies. Mouser offers customers 22 global support locations and stocks the world's widest selection of the latest semiconductors and electronic components for the newest design projects. Mouser Electronics' website is updated daily and searches more than 10 million products to locate over 4 million orderable part numbers available for easy online purchase. Mouser.com also houses an industry-first interactive catalog, data sheets, supplier-specific reference designs, application notes, technical design information, and engineering tools.

About Mouser Electronics

Mouser Electronics, a subsidiary of TTI, Inc., is part of Warren Buffett's Berkshire Hathaway family of companies. Mouser is an award-winning, authorized semiconductor and electronic component distributor, focused on the rapid introduction of new products and technologies to electronic design engineers and buyers. Mouser.com features more than 4 million products online from more than 600 manufacturers. Mouser publishes multiple catalogs per year providing designers with up-to-date data on the components now available for the next generation of electronic devices. Mouser ships globally to over 500,000 customers in 170 countries from its 750,000 sq. ft. state-of-the-art facility south of Dallas, Texas. For more information, visit www.mouser.com.

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