

## Stepping Systems Success Story

|             |   |
|-------------|---|
| Industry    | : Medical equipment   |
| Application | : Laboratory mixer (for medical use)<br>To mix specimen such as blood and cells together with reagent   |
| Product     | : SANMOTION F2<br>Mixer axis: 42 mm sq. stepping motor x 1 pcs  |
| Quantity    | : 2,000 machines/case (1 pcs/machine)   |
| Request     | :<br>1. Motor performances from other manufacturers are not stable and customer cannot guarantee the their machine performance with that.<br>2. Customer will start mass production soon and they need the motors as soon as possible.                              |
| Solution    | :<br>1. Proposed customer to use stepping motor that fulfills their requirement<br>2. Provide products to customer by short lead time service   |
| Merits      | :<br>1. Performance of customer's machine can be guaranteed by using stepping motor from SANYO DENKI.<br>2. Time spent on evaluation and safety standard application is shortened by providing products in a short period of time with our short lead time service. |

