

## Stepping Systems Success Story

**Industry** : Medical equipment

**Application** : Laboratory mixer (for medical use)  
To mix specimen such as blood and cells together with reagent

**Product** : SANMOTION F2  
Mixer axis: 42 mm sq. stepping motor x 1 pcs

**Quantity** : 2,000 machines/case (1 pcs/machine)

**Request** : 1. Motor performances from other manufacturers are not stable and customer cannot guarantee the their machine performance with that.  
2. Customer will start mass production soon and they need the motors as soon as possible.

**Solution** : 1. Proposed customer to use stepping motor that fulfills their requirement  
2. Provide products to customer by short lead time service

**Merits** : 1. Performance of customer's machine can be guaranteed by using stepping motor from SANYO DENKI.  
2. Time spent on evaluation and safety standard application is shortened by providing products in a short period of time with our short lead time service.

