

## Stepping System Success Story

Industry	: Medical
Application	: Dry Photo Printer for medical usage
Product	: 2-phase Stepping motor SS2421-5041P
Quantity	: 500 pcs/year (1 axis/machine)
Use	: Dispensing unit of the water quality analyzer (glass piston)
Request·Issue	: Customer requests small motor due to tight space of the machine. Was looking for a suitable motor in market but didn't come across an appropriate one.
Solution	: During a visit of the customer to the trade show ATX West, we proposed the smallest available motor in industry to accommodate design needs of the customer. Shortly after the show, our regional sales manager paid visit to the customer and finalize specs to close the business.
Merits	: The customer has been very much satisfied with the product. It was a perfect much what the customer was looking for. In addition to that, the client appreciate our sales and technical support provided during design process that reduce their developing schedule.

