

DESIGN AND DEVELOPMENT > GLOBAL ASSEMBLY > LOGISTICS AND PURCHASING



**Making it better for less**

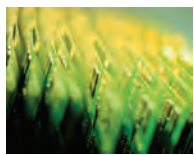




## KNIGHT ELECTRONICS. NOT YOUR TYPICAL ELECTRONICS COMPANY

- ...need to improve your bottom line?
- ...faced with offshore competition?
- ...labor rates too high?
- ...having trouble competing against companies with Asian operations?
- ...think your company is too small to take advantage of low-cost offshore sourcing?
- ...your efforts at offshore sourcing yourself not as successful as you had hoped?

Knight Electronics will help you solve these challenges without the learning curve and problems associated with going to China yourself.



**KNIGHT ELECTRONICS  
MAINTAINS IN DEPTH  
INVENTORY FOR CUSTOM  
AND STANDARD  
REQUIREMENTS.**

### **NO RISK. NO PROBLEM.**

Since 1979, Knight Electronics has been providing virtually risk-free, procurement, design, manufacturing, assembly and shipping services to small, medium and large OEMs. Headquartered in Dallas, Texas, Knight Electronics has ISO9001 manufacturing facilities and engineering locations in Taiwan, Hong Kong, and mainland China. That means we remove your burdens of:

- large capital outlays for large quantity shipments
- large minimum order quantities without scheduled release dates
- providing your own engineers for Asian site inspection
- travel time and expenses
- communication problems
- risk associated with quality issues
- logistics problems associated with shipping, payments and defective product or returns issues

To keep you competitive, Knight Electronics will:

- provide JIT delivery on scheduled orders
- provide on site inspection with our own engineers
- deliver products FOB destination, freight prepaid added to invoice
- assure your quality standards are met
- reduce your manufactured product cost with aggressive pricing
- assume currency risks

- ... customers demanding lower pricing?
- ... competitors forcing you to drop prices?
- ... can't cut costs without cutting quality or sacrificing product performance?

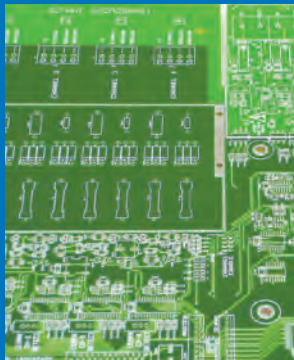
**That's where we come in.**

A Knight Electronics representative will perform a needs assessment at your facility and provide recommendations and proposals on how we can significantly lower your purchasing and inventory costs. With our JIT system, you'll save on inventory costs. With our established production facilities and proven performance record we provide worldwide delivery on a JIT basis, regardless of project scope. You'll save on communication, travel, procurement, transportation costs and currency risk through our integrated supply chain. North American customers are served from our Dallas, TX warehouse. Europe is served from our Redditch, England facility.

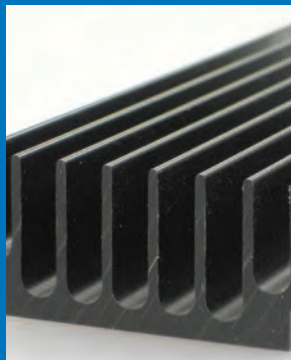
Contact Knight Electronics today for a needs assessment and we'll identify all the ways we can help improve your bottom line.

# LOWER COST. HIGHER EFFICIENCY. HIGH

PC Boards



Extrusions



Cooling Fans



Power Supplies,  
Chargers & Adapters



Power



Injection Molded Plastics



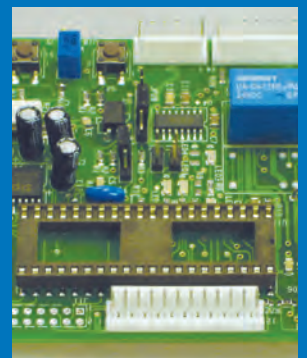
Die Castings



Components  
& Subassemblies



PC Board Assemblies



Fan A





# HIGHER PROFITS.

Power Cords



Transformers



Coils & Inductors



Turnkey Assemblies:  
From tooling to test



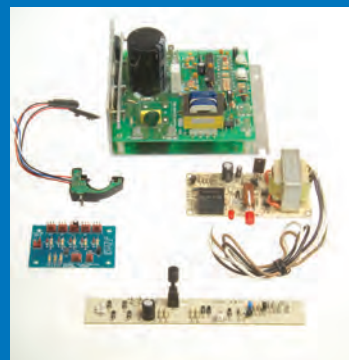
Fan Assemblies



**As a manufacturer, Knight Electronics is uniquely positioned to assess and provide the program support you need. No one else can claim three decades of experience in Asian manufacturing, procurement and distribution of electrical, electronic, and electro-mechanical parts and assemblies.**

**We're experts in solving issues of quality, availability, performance and cost competitiveness.**

Custom Assemblies



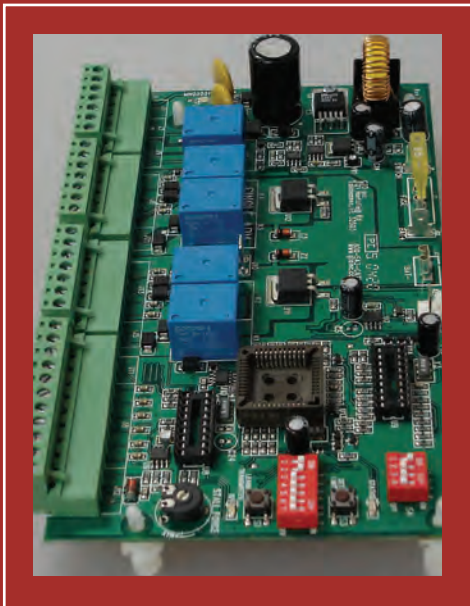
ALL FACILITIES ARE ISO9001-2008 CERTIFIED. WITH KNIGHT ELECTRONICS' GLOBAL REACH AND COMPREHENSIVE LOGISTICS PROGRAMS, YOU CAN COUNT ON YOUR PRODUCTS BEING DELIVERED TO THE RIGHT PLACE AT THE RIGHT TIME, AT THE LOWEST COST.

## Making it better for less.

At Knight Electronics, we'll make you more competitive, lower your purchased costs on components and sub-assemblies, reduce your inventory carrying costs and free up cash to expand your business or develop that next new product.

More than 30 years ago, we saw the need for a global source of supply of quality engineered and competitively priced products to support new electrical and electronic design efforts in North America. Today, we provide the necessary turnkey products, programs and services that ensure the highest product quality and on time delivery including ISO9001/2008 qualified facilities, UL, TUV, and VDE registered products, 100% outbound and inbound inspection, on site production inspection, in-house assembly and test capabilities, tracing and tracking procedures and worldwide logistics.

Want to be more competitive? Let's talk.



**A US manufacturer came to us with a problem. How to reduce the cost of this subassembly by 10%**



**Knight Electronics solved the problem and then some.**

**Our engineering team:**

- reduced the component count
- reduced the board size by 10%
- revised the product bill of materials to comply with new Environmental Regulations
- cut production time by two weeks and reduced cost by 35%



ZERTIFIKAT • CERTIFICATE • 認證證書 • CERTIFICADO • CERTIFICAT

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# CERTIFICATE

The Certification Body of  
TÜV SÜD AMERICA INC.

hereby certifies that



10557 Metric Drive  
Dallas, TX 75243 USA

has implemented a Quality Management System  
in accordance with:

**ISO 9001:2008**

The scope of this Quality Management System includes:

**Custom Design and Development, and  
Manufacture and Distribution of Products for  
Thermal Management, Electronics, Electrical,  
Electromechanical and Education Industries.**

Certificate Expiry Date: August 1, 2017

Certificate Registration No: 951 00 1232

Effective Date: August 2, 2014



Gary W. Minks  
VP, Regulatory Affairs



TÜV SÜD AMERICA INC • 10 Centennial Drive • Peabody, MA 01980 USA • [www.TUVamerica.com](http://www.TUVamerica.com) TÜV®

KNIGHT ELECTRONICS HEADQUARTERS  
10557 Metric Drive  
Dallas, Texas 75243  
214-340-0265 PH  
800-323-2439 PH  
214-340-5870 FX

KNIGHT ELECTRONICS ASIA  
2nd FL. No.52 Lane 10  
Chi Hu Road  
Taipei 114, Taiwan  
R.O.C.  
(02)87975009 PH  
(02)87975228 FX

KNIGHT ELECTRONICS EUROPE  
2 Ravensbank  
Hedera Rd  
Redditch, B98 9EY  
United Kingdom  
44-1527 830808 PH  
44-1527 830800 FX

[www.knightonline.com](http://www.knightonline.com)