

June 4, 2020

Dear Valued Customer,

As a follow-up of our previous message, we would like to provide you some updates on the business continuity management plans deployed across our organization in order to cope with the impact of Covid19 crisis and mitigate the associated risks. We have deployed the new common EHS rules and adapt the workshops organization in all our manufacturing sites to this unprecedented situation.

Our facilities located in France and Morocco (Champagné, La Ferté Bernard, Marolles-en-Brie, Cluses and Tangier) have been opened and are operating since week 14. Since that date, our production capacity has been gradually increased. This production ramp-up will continue in the coming weeks within the constraints imposed by local government restrictions and containment obligations (state of health emergency being in place in France until July 10, and until June 10 in Morocco). Our initial objective was to recover a production capacity in line with the demand, close to normal in the course of this summer, and as of today, we are aligned with that target.

This plan relies on a good synchronization between the various Souriau sites including our Indian factory (supplying sub-components) which is operating with 90 % of capacity despite local lockdown status decided by Indian administration.

As regards North America, Sunbank facilities, Paso Robles in California, our Dominican Republic site and Tijuana site in Mexico there are close to normal conditions now.

All operations will remain opened during the summer holidays.

Our teams are doing their best efforts to continue to support our Customers business and to minimize the impact on their Supply Chain despite the drastic change in demand on some markets, because of the Covid19 crisis. The response time to acknowledge new orders is back to normal.

After implementing the first measures to evaluate the capacity ramp-up, the re-acknowledgement of orders has started since end of April. It will be fully completed beginning of June.

By mid of June, we will communicate updated Lead Time by product family.

Your CSR contact remains at your disposal to manage urgent request.

As the Covid19 context may continue to change, we will continue to monitor carefully the situation and will communicate promptly any updates in our Business Continuity Plan, as well on any adjustment of our daily service availability.

Your usual sales contact(s) is of course available if you have questions or concerns.

We value your business and appreciate your understanding during this global health emergency.

Sincerely,



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Patrice Cavalier-Bros  
President